ASPIRE - the 69th HFES International Annual Meeting Justification Toolkit

We understand. Organizations are limiting travel and budgets. We are here to help you develop a strong justification for attending educational programming. Use the tools in this kit to explain how attending <u>ASPIRE</u> <u>– the 69th HFES International Annual Meeting</u> will be a smart investment in you by your organization.

Focus on the Bottom Line

When resources are tight, focus on the bottom line: costs vs. benefits. This worksheet will help you determine the full cost of attendance and identify the benefits you and your organization will gain. Customize the justification letter on the last page to help you draft a formal (and persuasive) request for funding.

Creative solutions can help you get your request approved. Consider these options:

- Before meeting with your supervisor, prepare a plan that shows who will cover your duties while you attend ASPIRE.
- Offer to prepare and deliver a short presentation and Q&A session for your colleagues to share what you learned. This way, your coworkers will also benefit from your attendance.
- Share speaker handouts with your colleagues. As an attendee, you will have unlimited access to presenter materials that are easily downloadable once you return home.

<u>Contact</u> the HFES staff if you need additional information or support when drafting your request. We look forward to seeing you in Chicago!

Step 1: Determine the Costs

Before you can justify your expenses, you need to calculate what they will be. Use this worksheet to estimate the total cost of your attendance.

Expenses all fees listed below are in USD					
ASPIRE Registration Ra	ates				
Rates	Early	Regular	Late/On-Site		
Member (Associate, Affiliate, Full)	\$745	\$870	\$900		
Member Single Day	\$325	\$365	\$395		
Nonmembers	\$945	\$1049	\$1100		
Nonmember Single Day	\$375	\$415	\$450		
Early Career Associate	\$425	\$495	\$535	\$	
Early Career Associate Single Day	\$225	\$275	\$325		
Student Member	\$199	\$250	\$295		
Student Member \$90 \$100 \$115 Single Day			\$115		
	\$240	\$285	\$325		
Student Nonmember Single Day	\$125	\$135	\$160		
Emeritus Member	\$175	\$200	\$225		
Registered	tbd	tbd	tbd		
Spouse/Guest					
odging.					
151 East Wacker Drive					
Chicago, IL 60601					
JSA					
Stay where the action is! P	lan to stay at the l	neadquarters hotel.			
Meals					
Use this section to calculate the cost of meals for your trip.					
Subtotal Per Person				\$	
Total number of emplo	waas attanding			\$	

Total Cost	\$	
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Step 2: Outline the Benefits

When showcasing the benefits of the ASPIRE, focus specifically on what you will bring back to your organization as a return on their investment. Refer to the <u>program outline</u> to answer these questions:

- Which sessions have particular relevance to the work you do?
- Which sessions can teach you a skill and/or help your team overcome current or future challenges?
- Are there any speakers your organization would benefit from hearing or working with?
- How can networking open doors for your organization? Could the people you meet help your department achieve its goals?
- What value could you get from discussions with other continuing healthcare education professionals?

When considering these questions, keep these tips in mind:

- List specific sessions you plan to attend and explain how they will impact you, your department, and your company.
- Clearly make the connection between your organization's needs and the benefits you are identifying.
- If the budget approver is outside of your department, don't assume they understand your department's goals or any technical terms. Spell out the impact for them.
- Passion is the best persuasion technique let yours shine through in your letter.

Step 3: Draft Your Justification Letter for ASPIRE

Below, you'll find a "justification letter" template — a letter to your supervisor explaining all of the benefits you'll get from attending ASPIRE, how it will make you a better employee, and help advance your organization. This general template will get you started while allowing you to customize it to you and your organization's particular needs.

Dear < approver's name >,

I would like to attend the <u>ASPIRE – the 69th HFES International Annual Meeting</u> hosted by the Human Factors and Ergonomics Society, taking place October 13 – October 17, 2025 in Chicago, IL. The meeting offers 600+ cutting-edge technical presentations, including interactive workshops, expert keynote sessions, and diverse panel discussions.

This evidence-based, interactive event will enable me to attend a number of education sessions that are directly applicable to my work. I will gain insights into the latest HF/E research, with the majority of the content tailored to follow the interests of the society's 27 diverse technical groups.

Presentation topics range from < list relative topic > to < list another relative topic >, and I am confident that the education and skills that I gain will be directly applicable to my work. After carefully reviewing the meeting program, I have identified a number of key sessions that I would like to attend:

- Session 1 and how it will benefit you, your department, and your company
- Session 2 and how it will benefit you, your department, and your company
- Session 3 and how it will benefit you, your department, and your company

Getting the information at an in-person event will greatly reduce the research time and costs that **your organization's name**> would normally incur around these topics. I have only listed some of the sessions that I will attend. Including them all would make this request much too long.

In order to attend the meeting and gain these benefits, I am seeking sponsorship of < **total amount you need** > for the following expenses:

Registration: **<\$xxxx>**

Round-trip Airfare: <\$xxxx>

Hotel: **<\$xxxx>**Meals: **<\$xxxx>**

The opportunity for me to develop a network of colleagues and to gain knowledge in specific areas makes my participation at ASPIRE, a wise investment that will yield rich dividends for our organization. Please let me know if you have any questions, or would like more information on ASPIRE.

Total registration for the event: <\$xxxx>

Sincerely,

< your name here >